



**NORTHSTAR-AT-TAHOE**  
**Gross Rental Revenue Report - 2016/2017**  
Northstar Rental Department

SIZE	AVERAGES			AVERAGE RATE	REVENUE RANGE **	
	Gross Revenue	Rented Nights	+ Owner Nights		ADR	LOW
<b>Northstar Village</b>						
C1	\$61,443	145	3	\$423	\$56,000	\$63,000
XC	\$66,895	123	57	\$544	\$63,417	\$69,384
HR/1BD	\$37,224	174	3	\$214	\$31,057	\$41,430
HR/2BD	\$35,458	163	2	\$218	\$28,140	\$41,259
Loft/1BD	\$39,161	132	3	\$297	\$33,056	\$45,064
Loft/2BD	\$41,380	143	18	\$287	\$26,381	\$49,367
<b>Aspen Grove</b>						
SB	\$27,652	165	8	\$179	\$22,083	\$35,356
2/1	\$26,672	100	30	\$269	\$21,592	\$31,773
2/2	\$29,877	104	15	\$289	\$24,550	\$38,362
3/2	\$33,003	81	44	\$385	\$28,816	\$37,111
4/2	\$26,658	58	37	\$449	\$18,245	\$35,071
<b>Gold Bend</b>						
2/1	\$29,218	109	14	\$270	\$25,632	\$41,384
2/2	\$24,500	82	23	\$298	\$20,291	\$30,745
3/2	\$31,236	79	11	\$406	\$24,486	\$36,364
4/2	\$41,264	84	8	\$491	\$38,214	\$43,871
<b>Indian Hills</b>						
2/2	\$23,983	77	29	\$314	\$16,959	\$29,889
3/2	\$26,137	70	14	\$385	\$16,797	\$36,581
<b>Ski Trails</b>						
1/1	\$27,483	116	17	\$237	\$19,406	\$44,860
1/1(T)	\$28,031	106	14	\$260	\$22,055	\$31,989
2/1	\$39,169	121	0	\$324	\$37,114	\$40,099
2/1(T)	\$35,015	98	13	\$357	\$33,668	\$37,812
2/2	\$39,794	107	5	\$373	\$37,121	\$43,185
2/2(T)	\$42,563	100	13	\$425	\$38,562	\$43,955
<b>Houses</b>						
3bd	\$28,415	48	20	\$585	\$18,124	\$38,059
4bd	\$36,791	52	17	\$710	\$28,475	\$41,147
5/6bd	\$54,877	44	19	\$1,221	\$22,594	\$110,619

Size Designations:

- C1 Catamount 1 Bedroom
- XC Catamount 2 Bedroom
- HR/1BD Hotel Room 2nd Floor, 1 Queen Bed
- HR/2BD Hotel Room 2nd Floor, 2 Queen Beds
- SB Studio Bedroom
- (T) Located on the ski trail

\*\*Factors include guest requests and amount of HO usage, length on program.